



Save Money on Taxes and Protect Open Space: Conservation Easement Income Tax Credits

You can save thousands of dollars on your state income tax bill by participating in the state of Colorado's unique conservation easement income tax credit program. Landowners who permanently preserve their land can generate state income tax credits that can then be sold at a discount to taxpayers. This is relevant for you if you have a state income tax liability of at least \$10,000 in a given year.

Conservation easement income tax credits can be purchased at a discount, often at a savings of 13-17% depending on how early you purchase the tax credits and the quantity of credits you purchase. For example, if you owe \$100,000 in state income tax, you can purchase \$100,000 worth of tax credits for between \$83-87,000, thereby saving \$13-17,000. You buy the credits directly from the person who donated the conservation easement so you are helping to promote the preservation of valuable wildlife habitat, scenic vistas, farms and ranches.

A tax credit broker will match you up with a conservation easement donor and will review all of the necessary documentation to support the creation of the conservation easement tax credit. That includes reviewing the deed of conservation easement, title commitment, appraisal, mineral report, baseline inventory, IRS forms and other documents that may be necessary depending on the conservation easement. The tax credit broker also prepares the transfer documents between you and the seller of the credit and the forms you will need to file with your state income tax return. Part of the service a broker provides is to determine if there are any obvious problems with the tax credits and either to work with the appropriate professionals to remedy the problems or to reject those credits. In addition, the seller of the credits warrants the validity of the credits.

Next time you are admiring the mountain views across a grassy meadow, you may be observing a conservation easement property, and by purchasing conservation easement tax credits, you can help ensure that there are more protected lands for generations of Coloradoans to enjoy.

For more information, please contact:

Ariel Steele

Tax Credit Connection, Inc.

P.O. Box 6618, Longmont, CO 80501

303-774-8127

ariel@taxcreditconnection.com, www.taxcreditconnection.com.

This information is not intended to be legal or financial advice. Please consult your own advisor.

Examples:

Mr. and Mrs. Seller donated a conservation easement in 2008 worth \$200,000 and want to sell their tax credits. Mr. and Mrs. Buyer have a large Colorado state tax bill worth \$100,000 and want to purchase the tax credits in October 2008.

Tax Credits	\$100,000
Purchase Rate	84%
Sale Price	\$84,000
Buyer Savings	\$16,000

If Mr. and Mrs. Buyer purchase tax credits in April 2009, the rate would increase to 87%, still saving the buyers \$13,000.

Tax Credits	\$100,000
Purchase Rate	87%
Sale Price	\$87,000
Buyer Savings	\$13,000